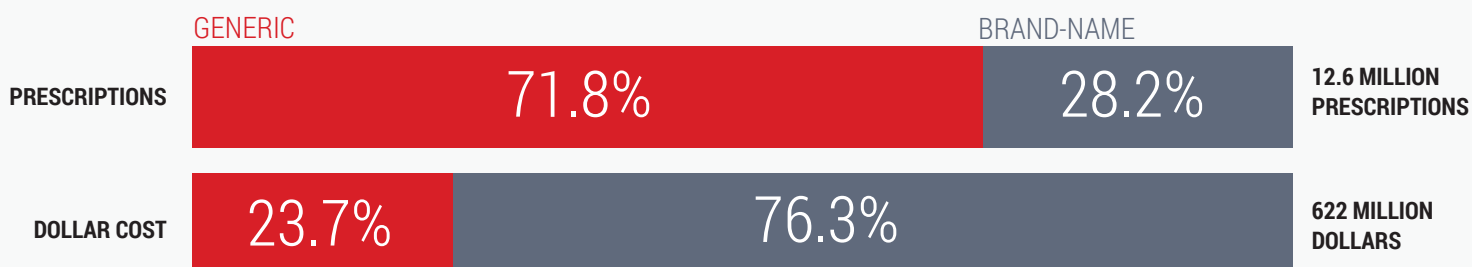


GENERIC MEDICINE ... MARKET SHARE IN PEI & NEWFOUNDLAND



Making Patient Care Affordable

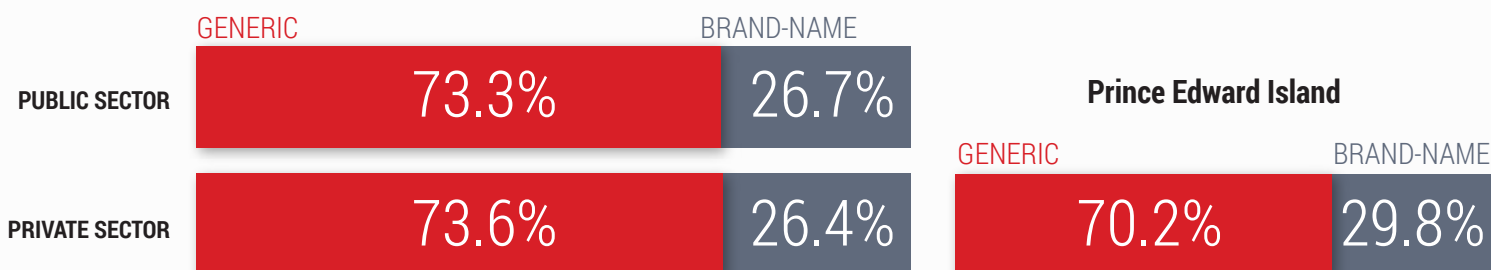
% OF MARKET SHARE GENERIC MEDICINES VERSUS BRAND-NAME DRUGS



Generic medicines are used to fill a full 9.1 million prescriptions.
Generic medicines only account for \$147 million while brand-name drugs cost \$475 million.

UTILIZATION OF COST-SAVING GENERIC MEDICINES PUBLIC SECTOR VERSUS PRIVATE SECTOR

Newfoundland & Labrador



Market Cost Source: IQVIA, Drugstore & Hospital, Total Rx's Source: IQVIA, Compuscript, Generic Claims Public/Private Utilization Source: PharmaStat

SAVINGS FOR EVERY 1% INCREASE IN THE USE OF COST-SAVING GENERIC MEDICINE



Source: CGPA calculations based on QuintilesIMS data and CIHI public private market share

Date: 12 Months Ending December 2019