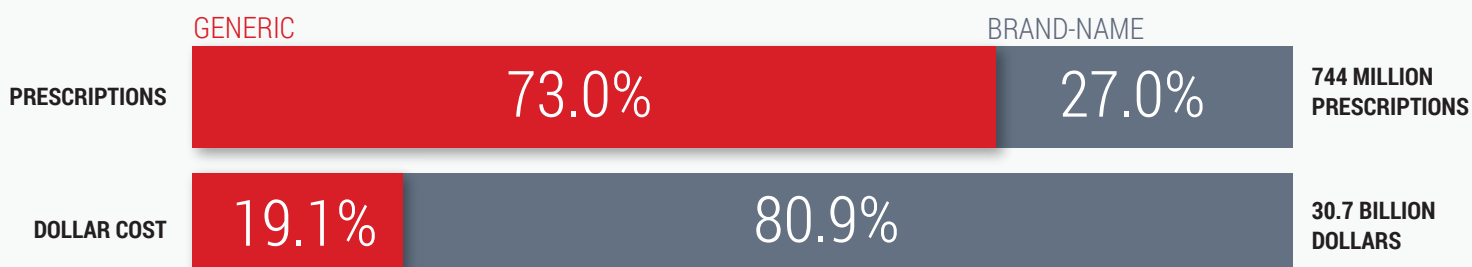


# GENERIC MEDICINE ... CANADIAN MARKET SHARE



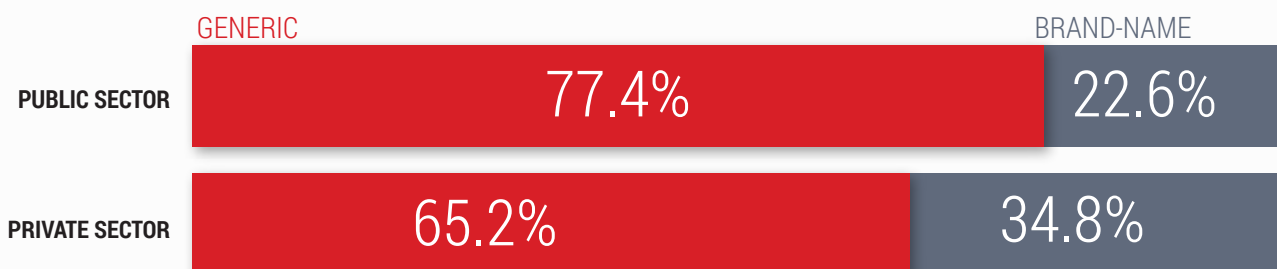
Making Patient Care Affordable

## % OF MARKET SHARE GENERIC MEDICINES VERSUS BRAND-NAME DRUGS



Generic medicines are used to fill a full 543 million prescriptions.  
Generic medicines only account for \$5.9 billion while brand-name drugs cost \$24.8 billion.

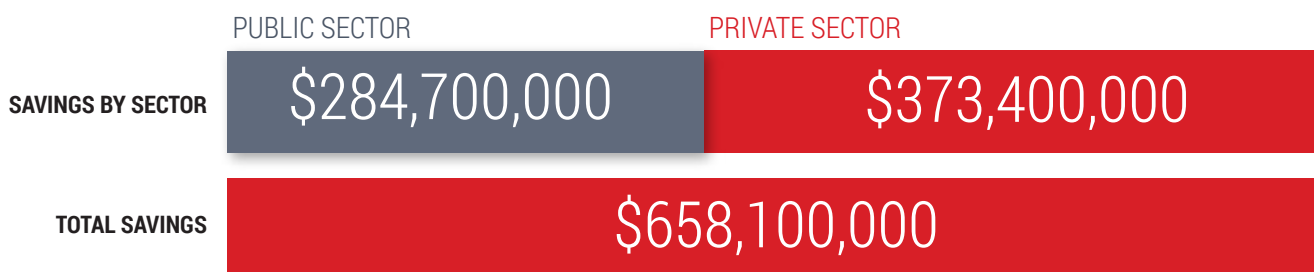
## UTILIZATION OF COST-SAVING GENERIC PUBLIC SECTOR VERSUS PRIVATE SECTOR



Public sector use of cost-saving generic medicines is significantly greater than in the private sector.

Market Cost Source: IQVIA, Drugstore & Hospital, Total Rx's Source: IQVIA, Compuscript, Generic Claims Pulic/Private, utilization Source: Pharmastat

## SAVINGS FOR EVERY 1% INCREASE IN THE USE OF COST-SAVING GENERIC MEDICINE



Source: CGPA calculations based on QuintilesIMS data and CIHI public private market share

Date: 12 Months Ending December 2019